

SUNTECH

Value Through Excellence



BVQI ISO9001:2008 Certified Venture



Suntech Mercantile Pvt. Ltd. (India)

www.suntechmt.com | Tel/Fax: +91-20-25656608/09 | sales@suntechmt.com
Pune, India

SUNTECH

Suntech Mercantile Pvt Ltd.

Headquarters
Pune, INDIA
www.suntechmt.com

BVQI
ISO9001 Certified

Contacts
Tel/Fax: +91-20-25656608/09

Suntech Mercantile Pvt. Ltd, is a ISO certified, leading telecom services company covering the entire gamut of service needs of the many telecom ventures. Over the years we have proven our market capability with our commitments and quality deliveries of our solutions. We ensure customer satisfaction at all stages of our project executions and value the business objectives.

Today apart from the telecom services Suntech has made a foray into Product development, engineering services, large scale implementations etc. too.

As a company we always believe in faster execution with smarter team ensuring clients get best talent to execute on their project. We have always been abreast with latest developments on technology, market shifts and innovations.

About Us

Team

Suntech is backed by a strong expertise and experience in telecom sector of our founding team. All our founders have been instrumental in this field averaging more than a decade of hands on expertise and have executed many business deliveries for prestigious clients across India.

Our core management is also an equal contributor to our success so far in building Suntech over last few years. Suntech assures quality deliveries, implementations to the clients with our industry veterans.

Corporate Mission

Suntech aims provision of the finest quality of services and products at each and every stage of Client Relationship, right from contact to success.

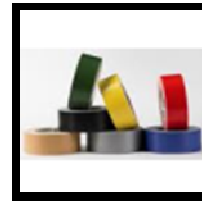
Core Values

- | | |
|-----------------------|---|
| Accountability | We are accountable to our processes, deliveries and promises made to our clients. We honor client obligations, expectations and business requirements and changes in the same time to time. |
| Responsibility | We all share responsibility for our company and for its results. We demonstrate it by being transparent and accurate with all stakeholders and by executing our duties to the best of our ability and with integrity. |
| Teamwork | We value collaboration ensuring we are aligned towards our goals. We exercise proactive and flexible approach towards our business. |
| Customer Focus | We are consumer focused. We enable clients businesses to improve with solutions we deliver and creating long-term relationships and by consistently delivering value. |

Products

We offer products and services across an entire telecom devices spectrum. Some of our products SKUs are,

- Made to suite Cable assemblies (Solder type & crimp type)
- N Connectors
- TNC Connectors
- Microwave installation kits
- BTS Kits
- DDF Module
- ODF Module
- Fiber patch cords with combination of connectors
- Fiber management systems
- Power supplies and Battery backup
- D sub connector
- Tributary (E1) cables
- Enhanced cat5 cable
- Cat 5E patch cords
- Power cables
- IF cables
- Y cables
- Automobile harness
- Open racks (19", 21")
- Outdoor cabinets (IP55)
- UL standard cables
- Microwave & GSM antennas



Today our products and services are been used by 3 out of top 10 Telecom ventures in India with a successful implementations enabling our clients manage millions of end users all across India.

Key Partners

Suntech Mercantile Pvt. Ltd. today is proud to have strategic partnerships with prestigious companies viz.

- 3M
- Tyco
- FCI
- Indo Asian Fuse gears Ltd.

Our sourcing partners are thoroughly reviewed with various checks to ensure we get quality products and inventories. Our strong partner network relations build over past few years helps our customers get best deals and ROI on the investments they make in projects through us.

Customers

Our key customers include leading large scale Indian Telecom players.

- NEC India Pvt Ltd.
- Idea Cellular Ltd.
- Tata Tele services ltd
- Tata Yazaki Auto components ltd

Our customers always prefer us in the competitive markets for our values, commitments with quality and timely deliveries

Key Strengths

Our key strengths include,

- **Technology excellence:** We always offer and have options to have solutions at par with latest standards ensuring our clients run their businesses with best breed products and tools.
- **Delivery logistics:** We are equipped to offer end to end requirement to implementation logistics across India for all of our services
- **Sourcing:** Our worldwide sourcing options makes our customer avail best options throughout the engagement cycles.

Excellence

Reputation of excellence

Our passion to build business and relationships enriches our customers, how we engage with them. We always thrive and work towards ensuring the mutual success ensuring our customers always get the best as they deserve the best solutions.

Our service excellence is proven by we being one of the first few to bag ISO:9001 certification under telecom services vertical.

Contact Address

11,Kotwal Complex ,767/5
Bhandarkar Institute Road,
Shivajinagar, Pune 411004,
India
T/F: +91-20-25656608/09

Works

Gat no 1088,Kesnand Road,
Kale Wasti, Wagholi, Nagar
Road, Pune 411028,
India
T/F: +91-20-27050326



Value Through Excellence